FP TRANSITIONS®

LISTING 18-241

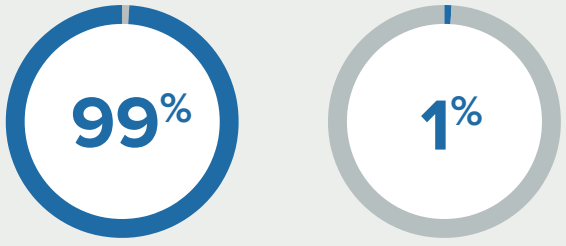
LOCATION	REVENUE	ASKING
San Francisco, CA	$995,974	$2,800,000

This fee-only RIA practice located in San Francisco is focused on helping clients achieve their life goals. With annual gross revenue exceeding $995,000 on approximately $110 million in AUM from 128 clients, or approximately $859,000 AUM per client, this practice would make an ideal satellite office for an established buyer. This practice, which was started over 20 years ago, has grown approximately 10% per year over the last 5 years and has excellent continued growth potential.

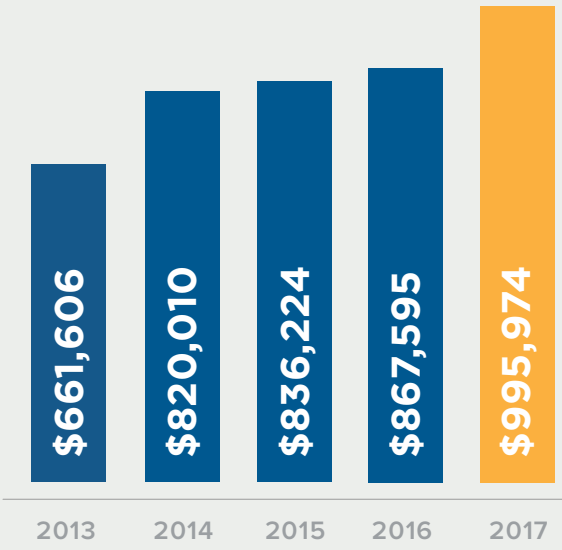
The preferred buyer is a well-established fee-only or hybrid RIA willing to retain the seller's current staff, which includes one support staff/brokerage assistance and one portfolio manager. The seller also prefers a buyer who has at least one staff member with the Certified Financial Planner® designation.

Price: $2,800,000 Terms: 25% down, with the remainder on a note

REVENUE



GROSS REVENUE



PRACTICE INFORMATION

Assets Under Management	$110,501,011
Assets Under Advisory	$110,501,011
Total # of Employees	2
Unlicensed Employees	2
# of Branch Offices	1
Billing Management Software	Orion
Errors & Omission Insurance?	Yes
% of Overhead / Expenses	65%

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www.fptransitions.com/18-241

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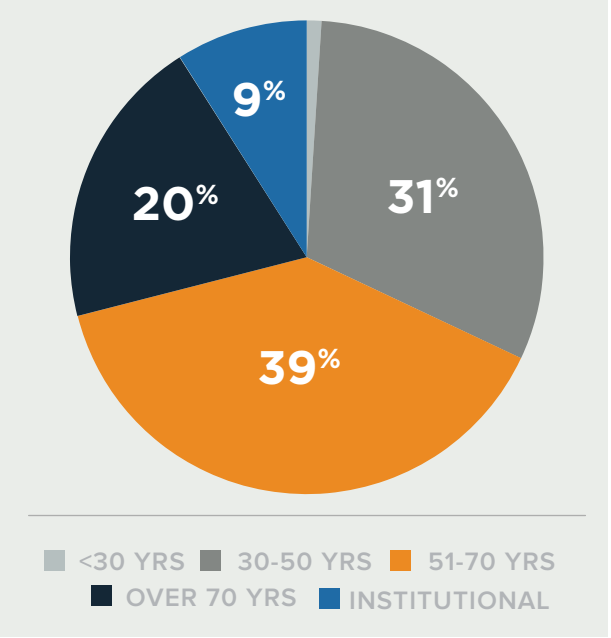
San Francisco, CA	$995,974	$2,800,000

SELLER INFORMATION

Licenses	7, 63
Designations	CFP
Education	Post Grad
Years in Business	21
Years in Industry	36
Seller's Age Range	55-65
Currently Licensed?	Yes
Disciplinary History	Yes

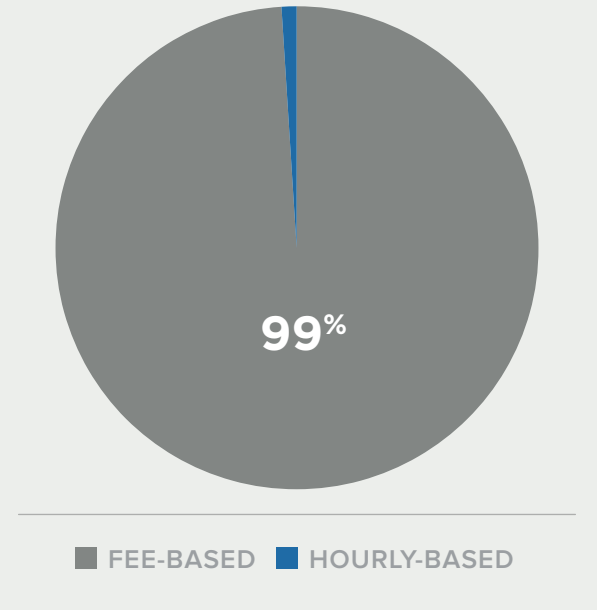
CLIENT DEMOGRAPHICS



SOURCES OF REVENUE

	RECURRING REVENUE	NON-RECURRING REVENUE
FEE-BASED		
Fees from AUM	$864,852	
401K Plans	$118,112	
HOURLY-BASED		
Financial Planning		$9,250
Other		$3,760
TOTALS		
	$982,964	**$13,010**

REVENUE SOURCES



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