



M&A AND SELLER SERVICES

EXPERT GUIDANCE FROM START TO FINISH

Finding the right person to take over your business can feel like an overwhelming endeavor, but our team of experts can help you find the right buyer and provide you with non-advocacy support for the entire process—from the time you decide to sell to the time you sign closing documents.

Open-Market Search

Our open-market listing service puts your business in front of the industry's largest network of advisors while preserving your confidentiality. Our sellers receive an average of 85 qualified buyers and the full support of our M&A team to help find the right match. We generate the necessary documents to finalize your sale with no up-front cost to you—you only pay when your deal closes.

Private Search

In a private search, we handpick the best buyer candidates from the large network we've cultivated, but unlike in the open market, your practice details will remain unpublished while we identify a targeted group of qualified buyers. You'll receive the same level of deal support as businesses listed on the open market.

Seller's Services

When it comes to selling your life's work and entering into retirement, you only get one chance to do it right. FP Transitions' team can help you evaluate the offers, identify the opportunities and drawbacks, and document a fair transaction. Lean on our experience to have confidence in your exit plan.

BENEFITS OF LISTING ON THE FP TRANSITIONS OPEN MARKET

- Complete confidentiality—in the industry as well as with your team if necessary
- Customized marketing plan and access to a wide audience of potential acquirers
- Development of detailed criteria based on your unique business to screen inquiries and find the best match
- Average of 85 inquiries, typically within the first week
- Assistance in finding the best match
- Non-advocacy support of deal and financing once a buyer is chosen
- Industry-specific contracts customized to your transaction
- Expert guidance throughout the process, including facilitating contact with qualified buyers, screening offers, facilitating due diligence, and post-closing support and resources

Visit fptransitions.com/sellerservices for more information about our listing services.

