



LOCATION

Northwest Philadelphia

REVENUE

\$538,593

ASKING

\$1,300,000

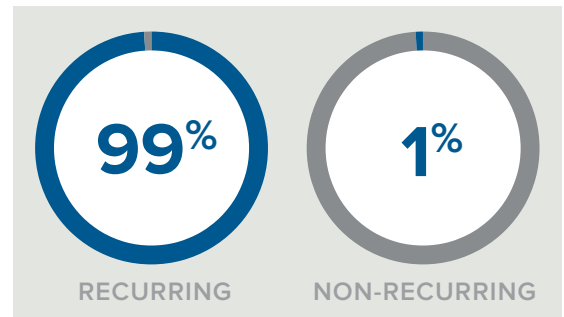
This RIA/RR practice located in the suburbs of Northwest Philadelphia focuses on providing clients with sound, objective financial planning and wealth management. Annual gross revenue is \$538,593, 99% of which is recurring—\$467,970 from fees on AUM and another \$63,664 from variable annuity trails.

With 36 years of experience and a longstanding client base, this practice is well-established and presents a flexible opportunity for firms seeking expansion into the greater Philadelphia area. An ideal buyer would take a similar approach to comprehensive, well-rounded financial planning and wealth management, and have at least one Certified Financial Planner® on staff. One licensed advisor would like to stay with the firm post-closing.

PRACTICE INFORMATION

Assets Under Advisory	\$55,847,630
Assets Under Management	\$52,888,071
Number of Clients	69
Form of Ownership	LLC
Total Number of Employees	1
Billing Management Software	Orion

REVENUE

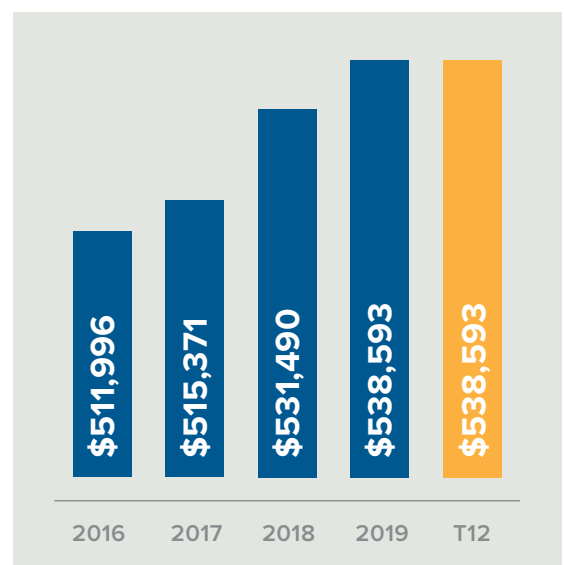


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HISTORICAL REVENUE





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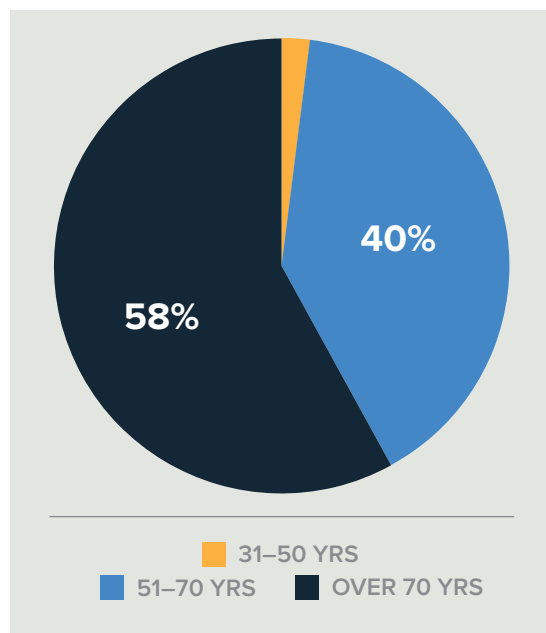
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SELLER INFORMATION

Licenses	6, 7, 22, 24, 63, 65
Designations	CFP
Education	Bachelor's Degree
Years in Business	36
Years in Industry	36
Seller's Age Range	65-70
Insurance Lines Carried	Life, Health, Disability, LTC

CLIENT DEMOGRAPHICS



SOURCES OF REVENUE

	RECURRING REVENUE	NON-RECURRING REVENUE
FEE-BASED		
Fees from AUM	\$467,970	
SECURITIES-BASED		
Variable Annuities	\$63,664	
HOURLY-BASED		
Accounting		\$4,000
INSURANCE-BASED		
Other		\$2,959
TOTALS		
	\$531,634	\$6,959

REVENUE SOURCES

