FP TRANSITIONS®

LISTING 20-282

LOCATION	REVENUE	ASKING
Colorado	$803,464	$2,200,000

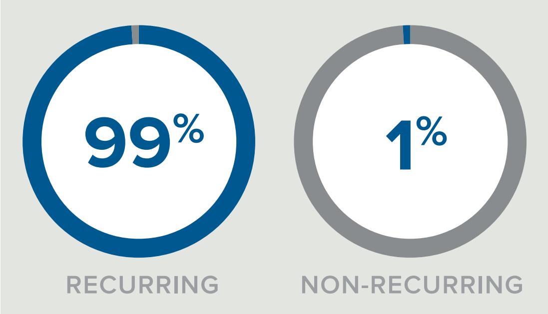
This independent Colorado RIA has been in operation for 26 years and continues to experience strong growth with more than $800,000 in revenue over the trailing 12 months, 99% of which is recurring, fee-based revenue on approximately $116 million in fee-based assets. Many of the firm's clients are individuals and business owners located in Colorado's majestic resort communities. The firm specializes in portfolio structuring and maintenance, retirement plan solutions, and holistic financial planning.

The preferred buyer would be a client-centric RIA firm that provides a customized, high-touch client experience. A seamless transition and finding a buyer with a "client first" approach business model is paramount. The preferred buyer would also custody client assets at Charles Schwab & Co., Inc., and would maintain the firm's current office space, as many clients are accustomed to meeting in person. The firm's principal partner would like to work part time post-acquisition, while the firm's other younger partner, who is a CFP, would like to remain onboard full time with the buyer post-acquisition.

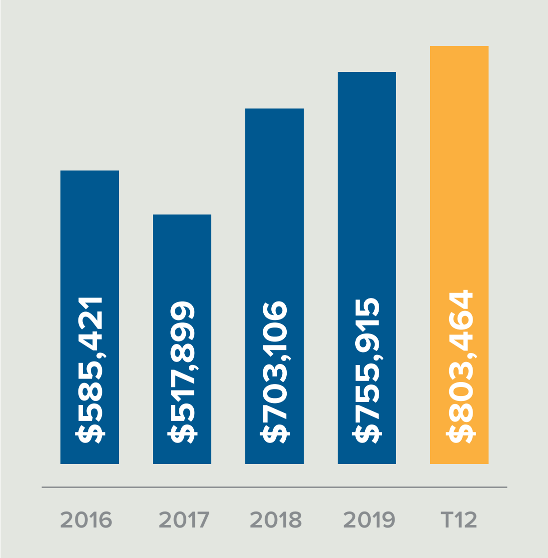
PRACTICE INFORMATION

Assets Under Advisory	$125,228,568
Assets Under Management	$116,546,853
Households	200
Form of Ownership	S Corporation
Total Number of Employees	2
Licensed Employees	1
Unlicensed Employees	1
Billing Management Software	Orion

REVENUE



HISTORICAL REVENUE



INQUIRE NOW

Visit **www.fptransitions.com/20-282-inquire** or log in to your member dashboard to inquire.

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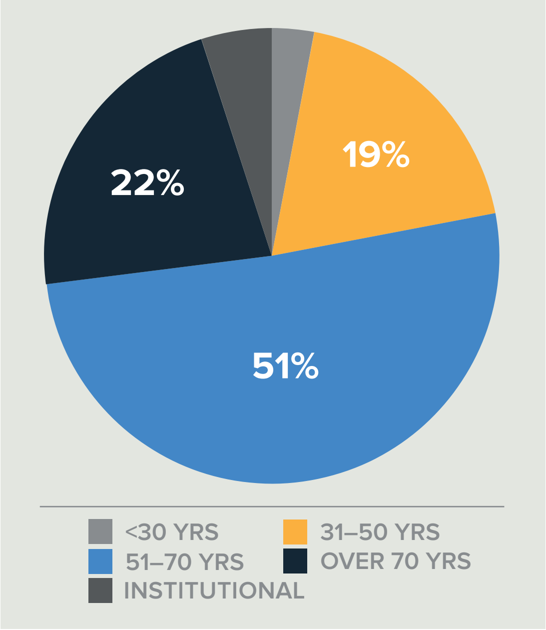
SELLER INFORMATION

Licenses	7, 63, 65
Designations	CFP®, MBA
Education	Bachelor's degree, Master's degree
Years in Business	26
Years in Industry	36
Seller's Age Range	40–60
Insurance Lines Carried	Life, Health, Disability, LTC

SOURCES OF REVENUE

	RECURRING REVENUE	NON-RECURRING REVENUE
FEE-BASED		
Fees from AUM	$793,211	
401(k) Plans	$9,103	
HOURLY-BASED		
Financial Planning	$150	$1,000
TOTALS		
	$802,464	**$1,000**

CLIENT DEMOGRAPHICS



REVENUE SOURCES