FP TRANSITIONS OPEN MARKET ROADMAP



PHASE 1 PREP & PURI ISH

8 WFFK AVFRAGE

Data Gathering

Marketing Collateral Development

Open Market & Partner Search



PHASE 2 **EVALUATE**

12 WEEK AVERAGE

Identify Potential Partners

Obtain Mutual NDAs

Virtual Meetings

Light Due Diligence

Additional Meetings As Needed

LOI/Term Sheet Negotiations



PHASE 3 FINALIZE

12 WEEK AVERAGE

LOI/Term Sheet Accepted

Formal Due Diligence

Drafting Document Package

Contract Review & Revisions

Closing

